

Savant Teaches Lighting With USAI Lighting

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Savant joins forces with USAI Lighting to offer an educational platform complete with online tools for installers wanting to add lighting fixture sales and installations to their services.



Designed to give installers the confidence required to succeed within the growing lighting category, the toolset includes Fixture Designer-- an interactive tool aimed at helping installers understand the variety of options available in each fixture style, including available colour technologies, housing options and trim finishes. Once fixtures are selected, the installer gets detailed pricing, fixture specification sheets, IES photometric files and associated part numbers.

Meanwhile a 5-module online training series available on the Savant University includes a product offering overview, best practices, system architecture overview and a get-started guide on how to create and quote a project using Fixture Designer.

"Educational initiatives, along with Savant's newest DMX lighting products and award-winning Truelmage user experience are enabling integrators to envision a holistic smart solution for their clients and achieve success within the lighting category," the company says. "Educating technology integrators on the opportunities and best practices in the lighting market is an important step toward being successful."

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