

Promotional Sample Cases for KNX

Written by Alice Marshall
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My KNX Store announces a set of Store Promotional Sample Cases-- a specially designed means to support installers and others working within the KNX industry during the process of securing KNX projects.



As the company puts it, allowing the client or end-user to get hands on with products can make the difference between winning or losing a project when compared to just showcasing a product brochure. Enter the sample cases. Developed in partnership with a number of leading suppliers, each case contains a range of operational KNX pushbuttons and thermostats from ABB, Gira, Ekinex, Schneider and Jung.

The cases showcase a shortlist of product lines available within the KNX protocol. Installers can program functions such as lighting, blinds, heating, zonal and personalised scene controls for each project, and adapt accordingly for the needs of the room, zone or building change. Each case also contains a bespoke My KNX Store Tech Pack detailing the configuration of each device, control level, suitable backbox, bundle code and RRP together with a power cable allowing all devices to demonstrate the LED switch feedbacks and digital displays.

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If a client/end-user likes a specific pushbutton or thermostat, the installer can simply add the relevant bundle code to the My KNX Store online basket, and all required components will be automatically added to the order.

All cases are available on a free 14-working day lease agreement, and will shortly be available for purchase.

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