

Control4 Teams Up With Simply Reliable

Written by Marco Attard
21. 03. 2018

Control4 joins forces with Simply Reliable to "facilitate efficiencies and productivity" for installers-- Simply Reliable software allows installers to generate and share proposals, collect deposits and create accurate installation drawings in minutes, not days.



Simply Reliable (SRi) smartOFFICE is tailored for the custom install industry. It offers simple proposal generation and approval with e-commerce for client payment collection, project management, logistic support and business intelligence. Combined with designMACHINE, Control4 dealers using the SRi Ci4C4 Control Integration process can automatically create wiring diagrams, floor plans and cable schedules, and it promises to get 2 days of work done in 23 minutes.

Meanwhile Quickspec is a point and click method to add Control4 and other installation products to a proposal. Installers can export the proposal file to designMACHINE, where it launches Control Integration to find and import drivers for the products in the accepted proposal. The added drivers become part of a unique item database, further expediting the process in future proposals.

designMACHINE also turns the proposal into a Control4 Composer Software (.c4p) file), and the deal can simply connect the bindings to complete the connections and signal paths to automatically create a wiring diagram and cable schedule. The software also points out any binding errors, and the process promises to take 15-20 minutes.

"We are excited to partner with Simply Reliable to make it easier than ever for our dealers to accurately and efficiently convert proposals to fully functional Control4 programs using smartOFFICE software," Control4 says. "Using Simply Reliable's software products, Control4 dealers are afforded new options to increase work efficiency, quickly generating and sharing proposals which make their businesses more competitive, profitable and professional. At

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Control4, our focus on dealer success is unmatched and we continuously source new partners, solutions, channel tools and programs to make sure our dealers have the best resources available to them."

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