

## iSuppli: Samsung Leads "Dismal" LCD TV Q1

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The global Q1 2012 LCD TV market remains virtually flat with a -0.4% Y-o-Y decline as only Samsung and LG shipments manage to grow despite weak market conditions, IHS iSuppli reports.

Total Q1 2012 shipments total 44.4 million units-- a -35% Q-o-Q decline from 68.7m in Q1 2011, an unusually sharp post-holiday season drop. The analyst attributes such a decline to a number of factors, chiefly weak consumer demand, oversupply going into the end of 2011 and a few major brands repositioning loss-making TV divisions.

**Top-5 Worldwide LCD-TV Ranking in Q1 2012 (Ranking by Unit Shipments in Thousands)**

| Q1 '12 Rank | Vendor         | Q1 '11 Shipments | Q1 '11 Market Share | Q4 '11 Shipments | Q4 '11 Market Share | Q1 '12 Shipments | Q1 '12 Market Share | Sequential Growth | Y/Y Growth   |
|-------------|----------------|------------------|---------------------|------------------|---------------------|------------------|---------------------|-------------------|--------------|
| 1           | Samsung        | 7,808            | 18%                 | 12,987           | 19%                 | 8,240            | 19%                 | -37%              | 6%           |
| 2           | LG Electronics | 5,695            | 13%                 | 7,557            | 11%                 | 5,818            | 13%                 | -23%              | 2%           |
| 3           | Sony           | 4,196            | 9%                  | 5,669            | 8%                  | 3,644            | 8%                  | -36%              | -13%         |
| 4           | Toshiba        | 3,121            | 7%                  | 5,061            | 7%                  | 2,524            | 6%                  | -50%              | -19%         |
| 5           | Sharp          | 2,847            | 6%                  | 3,344            | 5%                  | 2,100            | 5%                  | -37%              | -26%         |
|             | Others         | 20,917           | 47%                 | 34,086           | 50%                 | 22,064           | 50%                 |                   |              |
|             | <b>Total</b>   | <b>44,584</b>    | <b>100%</b>         | <b>68,704</b>    | <b>100%</b>         | <b>44,390</b>    | <b>100%</b>         | <b>-35%</b>       | <b>-0.4%</b> |

Source: IHSiSuppli Research, July 2012

LCD TV revenue decline for the period is equally sharp-- -32% Q-o-Q, due to heavy discounts in the face of "tentative" consumer spending. LCD revenues account for 87% of the total TV revenues according to iSuppli.

Samsung is the top Q1 2012 vendor (19% market share), with shipments reaching 8.2m units with 6% Y-o-Y growth through competitive pricing, global reach and internal supply chain control.

LG comes 2nd, with 2% Y-o-Y growth. Shipments total 5.8m with 11% market share. Following are Sony, Toshiba and Sharp-- 3 companies trying to hold back further fallout from money-losing TV divisions.

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